

HARDIADVOCACY

the voice of 5,000 distributor locations and 30,000 professionals nationwide

Representative Todd Young
1007 Longworth HOB
Washington, DC 20515

7/9/2013

Dear Congressman Young,

On behalf of Heating, Air-Conditioning & Refrigeration Distributors International (HARDI) I write today to express gratitude for your sponsorship and leadership in bringing the REINS Act before the House of Representatives. Some the largest challenges that small businesses face are ever-growing and burdensome regulations from the federal government. The REINS Act, by asking for a simple up or down vote to approve these rules, serves as a proper check on job-killing regulations.

By way of background, HARDI is a trade association comprised of nearly 1,000 member companies. More than 80% of HARDI's distributor members are classified as small businesses that collectively employ over 30,000 U.S. workers, representing nearly \$30 billion in annual sales and an estimated 90% of the U.S. wholesale distribution market of HVACR equipment, supplies and controls.

HARDI member companies spend an inordinate amount of time in attempting to comply and understand countless regulations, time which could otherwise be spent growing their business and our nation's economy. Often times when attempting to speak with legislators regarding regulations, our members have been told that because the regulations are developed by the Executive Branch there is nothing that can be done. The REINS Act fixes this problem for major regulations and returns both accountability and the function of oversight to the legislative branch.

HARDI has advocated for the passage of the REINS Act over the past few years during our Congressional Fly-In, and one of the more discerning reasons stated for opposition to the REINS Act is the potential for an increase in workload upon Congress. HARDI believes that those who think that simply voting up or down on a regulation is too much work should walk in the shoes of small business owners who must actually comply with that which Washington has wrought.

Our membership believes in smart regulation and accountability from the federal government. We believe that the REINS Act will help accomplish both of these goals and applaud you for your work in helping to protect small businesses and job creators from onerous regulations.

Congressman Young, thank you again for your leadership on this important matter and for bringing the REINS Act before the House of Representatives. We urge your colleagues to follow your lead and pass the REINS Act.

Best Wishes,

Jonathan Melchi
Director of Government Affairs
Heating, Air-Conditioning & Refrigeration Distributors International (HARDI)